

NATIONAL CENTER FOR THE MIDDLE MARKET

ILLINOIS

MIDDLE MARKET INDICATOR

2Q 2020



IN COLLABORATION WITH





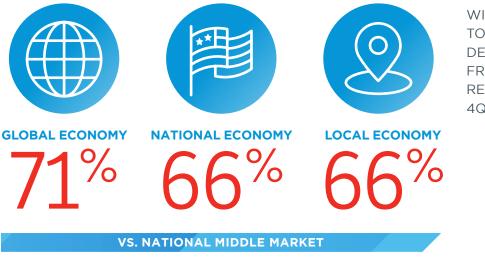


64%

Illinois Companies More Confident About Economic Conditions Than National Average

49%

Capital Investment Plans on Hold Amid Cautious Outlook

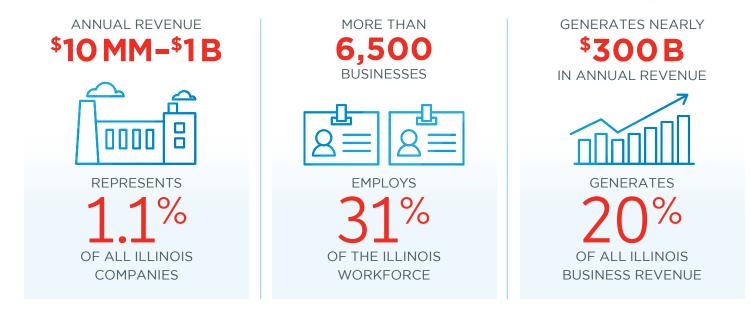


57%

WILLINGNESS TO INVEST DECREASES FROM 65% REPORTED IN 4Q'19.



Illinois' Middle Market Defined



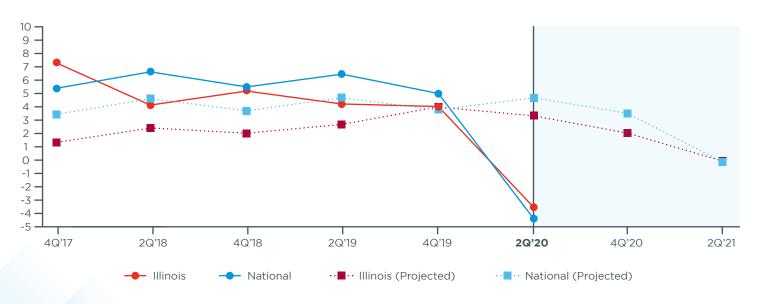
Illinois' Middle Market is Diverse





Actual & Projected Revenue Growth

Actual & Projected Employee Growth



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