

NATIONAL CENTER FOR THE MIDDLE MARKET

NEW YORK

MIDDLE MARKET INDICATOR

3Q 2019



IN COLLABORATION WITH

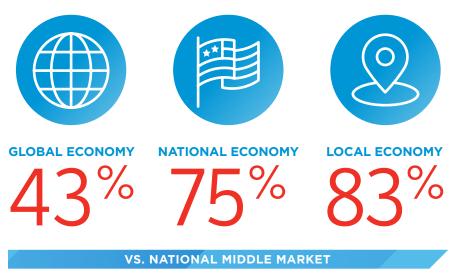






New York Companies Less Confident About Economic Conditions Than National Average

Preparing for Growth Through Capital Investment



MIDDLE MARKET LEADERS' WILLINGNESS TO INVEST DECREASES COMPARED TO LAST QUARTER'S REPORTED 68%.

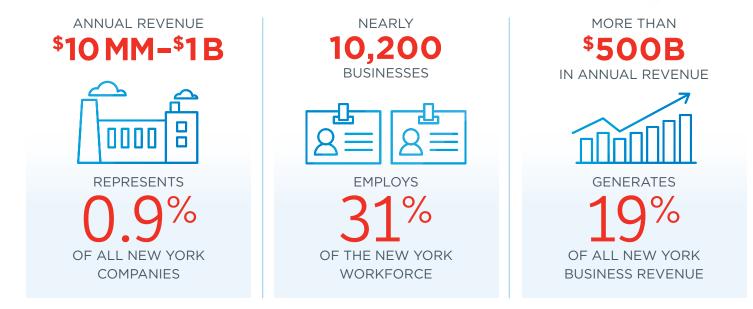


55%

76%

85%

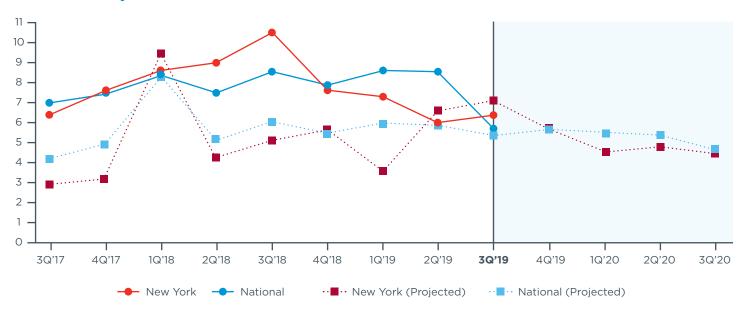
New York's Middle Market Defined



New York's Middle Market is Diverse



Source: 2014 D&B Data



Actual & Projected Revenue Growth

Actual & Projected Employee Growth



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