

NATIONAL CENTER FOR THE MIDDLE MARKET

FINANCIAL SERVICES

MIDDLE MARKET INDICATOR

3Q 2019



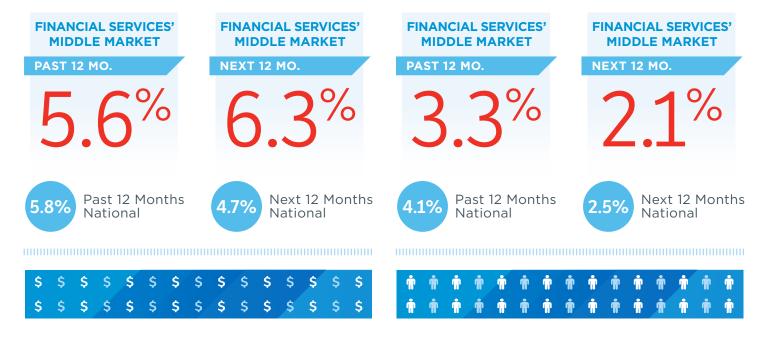
IN COLLABORATION WITH





Financial Services' Revenue Growth vs. National

Financial Services' Employment Growth vs. National



BUSINESS GROWTH

Financial Services' Top Internal Challenges Over The Next 3 Months

TALENT MANAGEMENT

Preparing for Growth Through Capital Investment

FINANCIAL SERVICES' APPETITE TO INVEST DROPPED SINCE LAST QUARTER'S REPORTED 60%.

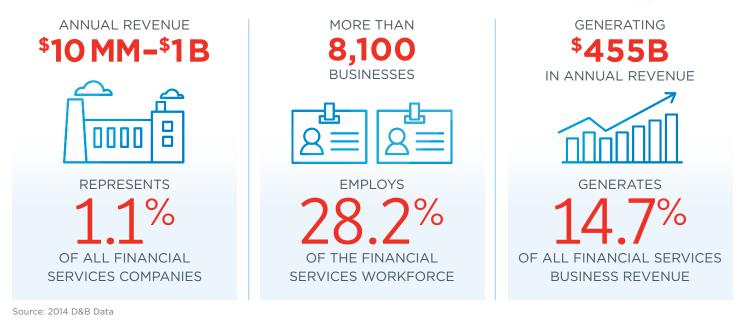


	VS. NEXT 12 MONTHS	
TALENT MANAGEMENT	FINANCIAL	COSTS
49%	18%	10%

S

FINANCIAL

Financial Services' Middle Market Defined



Financial Services' Percentage of Revenues Around the World



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