

NATIONAL CENTER FOR THE MIDDLE MARKET

# **FINANCIAL SERVICES**

### MIDDLE MARKET INDICATOR

3Q 2019



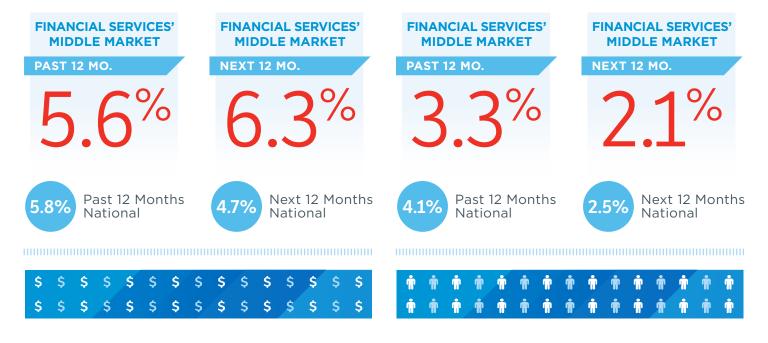
IN COLLABORATION WITH





## Financial Services' Revenue Growth vs. National

### Financial Services' Employment Growth vs. National



**BUSINESS GROWTH** 

#### Financial Services' Top Internal Challenges Over The Next 3 Months

**TALENT MANAGEMENT** 

#### Preparing for Growth Through Capital Investment

FINANCIAL SERVICES' APPETITE TO INVEST DROPPED SINCE LAST QUARTER'S REPORTED 60%.

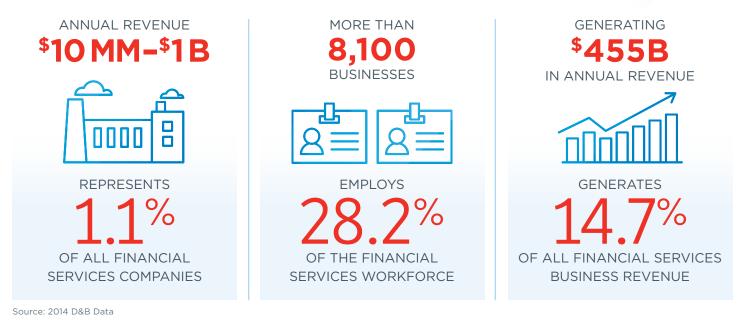


	VS. NEXT 12 MONTHS	
TALENT MANAGEMENT	FINANCIAL	COSTS
49%	18%	10%

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**FINANCIAL** 

#### Financial Services' Middle Market Defined



#### Financial Services' Percentage of Revenues Around the World



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