

NATIONAL CENTER FOR THE MIDDLE MARKET

# CONSTRUCTION

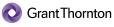
### MIDDLE MARKET INDICATOR

3Q 2018

THE OHIO STATE UNIVERSITY

IN COLLABORATION WITH







# Construction's Revenue Growth vs. National

# Construction's Employment Growth vs. National



20%

#### Construction's Top Internal Challenges Over The Next 3 Months

55%

STAFF/EMPLOYEES	BUSINESS GROWTH 44%	FINANCIAL 28%
	VS. NEXT 12 MONTHS	
STAFF/EMPLOYEES	FINANCIAL	COSTS

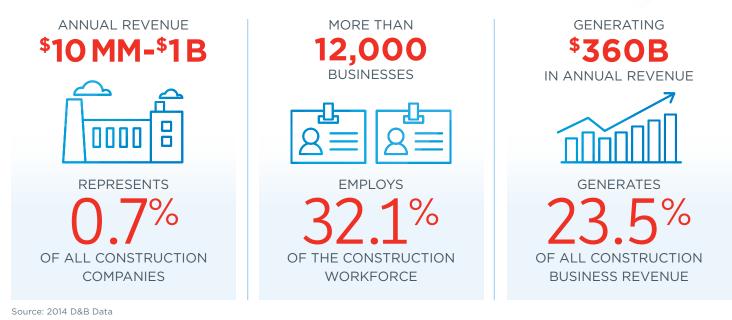
21%

#### Preparing for Growth Through Capital Investment

THE PROPORTION OF CONSTRUCTION COMPANIES WILLING TO INVEST REMAINS STRONG, BUT IS LOWER THAN OTHER INDUSTRIES AS WELL AS LAST QUARTER'S REPORTED 75%.



#### Construction's Middle Market Defined



#### Construction's Percentage of Revenues Around the World



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