

NEW YORK MIDDLE MARKET INDICATOR



4Q | 2016

IN COLLABORATION WITH









New York Revenue Growth vs. National

8.8%

NEW YORK MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS



Past 12 Months National 4.9%

NEW YORK MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS



Next 12 Months National

New York Employment Growth vs. National

6.7%

NEW YORK MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS



Past 12 Months National 3.4%

NEW YORK MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS



Next 12 Months National

New York Companies Less Confident In Local Economy Than National Average



69%



NATIONAL ECONOMY



81%

Preparing for Growth Through Capital Investment

ABOUT HALF
OF NEW YORK
MIDDLE MARKET
COMPANIES ARE
POISED TO INVEST.



WINDOWS WATER TO SEE THE WATER TO SEE TH

65%

81%

86%

New York's Middle Market Defined

\$10 MM-\$1B



0.9%

OF ALL NEW YORK

COMPANIES

NEARLY
10,200
BUSINESSES



EMPLOYS

31%

OF THE NEW YORK WORKFORCE

MORE THAN

\$500B
IN ANNUAL REVENUE



GENERATES

19%

OF ALL NEW YORK BUSINESS REVENUE

New York's Middle Market is Diverse



CONSTRUCTION 1 %



FINANCE & INSURANCE

8.1%



HEALTHCARE

116%



PROFESSIONAL SERVICES

9.3%



9.1%



MANUFACTURING 133%



13.0%

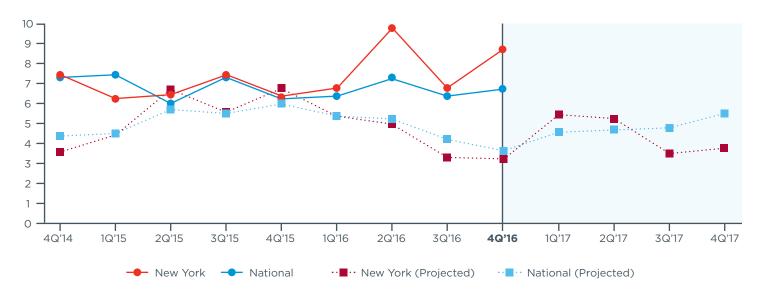


TRANSPORTATION & WAREHOUSING

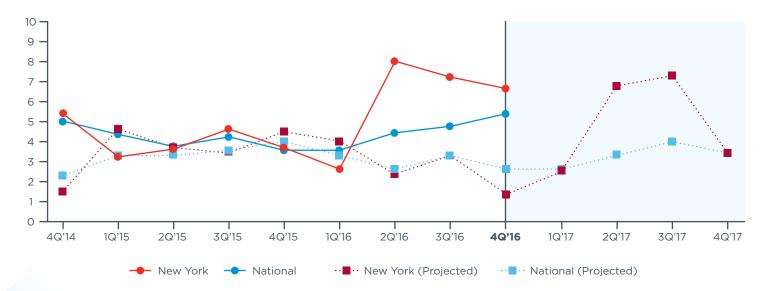
2.1%

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Actual & Projected Revenue Growth



Actual & Projected Employee Growth



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