

NATIONAL CENTER FOR THE MIDDLE MARKET

ILLINOIS

MIDDLE MARKET INDICATOR

2Q 2019



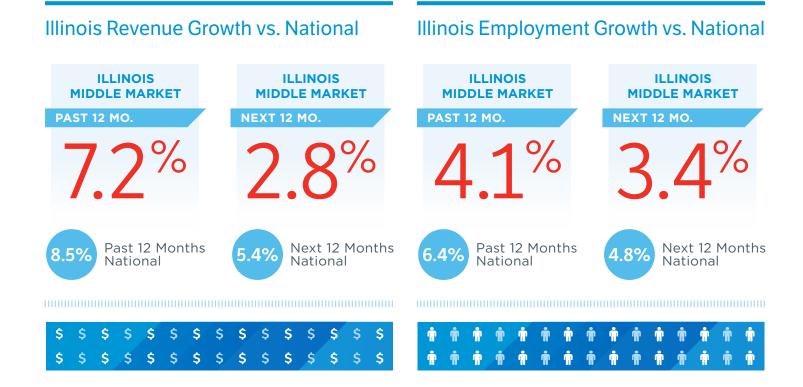
IN COLLABORATION WITH



GrantThornton

ri|iii|ii cisco.





89%

Illinois Companies Less Confident About Economic Conditions Than National Average

69%

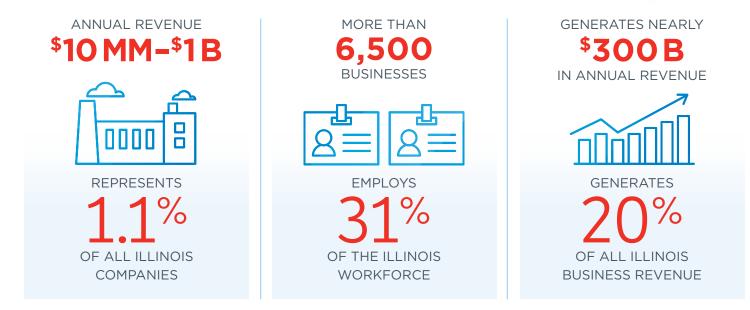
Preparing for Growth Through Capital Investment

82%

WILLINGNESS TO INVEST ALMOST DOUBLES COMPARED TO LAST QUARTER'S REPORTED 43%.



Illinois' Middle Market Defined



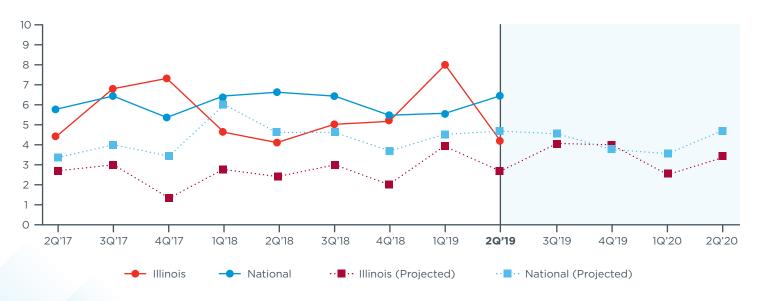
Illinois' Middle Market is Diverse





Actual & Projected Revenue Growth

Actual & Projected Employee Growth



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