



NATIONAL CENTER FOR
THE MIDDLE MARKET

NEW YORK

MIDDLE MARKET INDICATOR

1Q | 2019



IN COLLABORATION WITH



THE OHIO STATE UNIVERSITY
FISHER COLLEGE OF BUSINESS

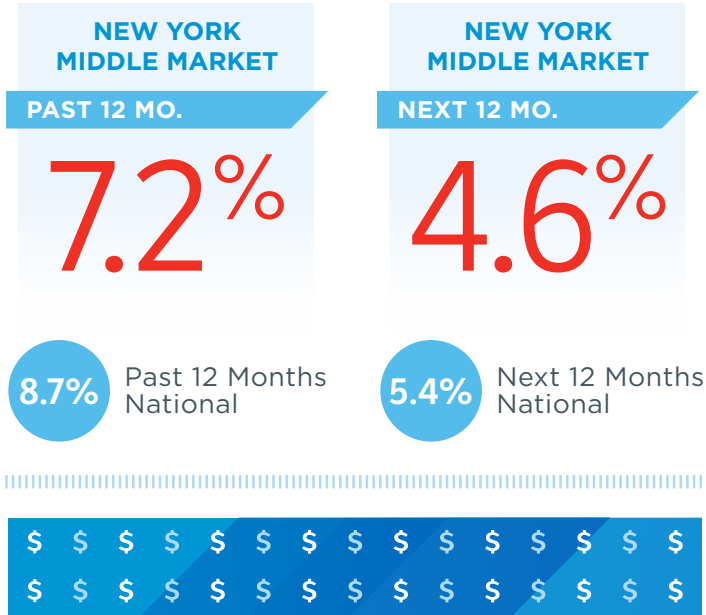


Grant Thornton

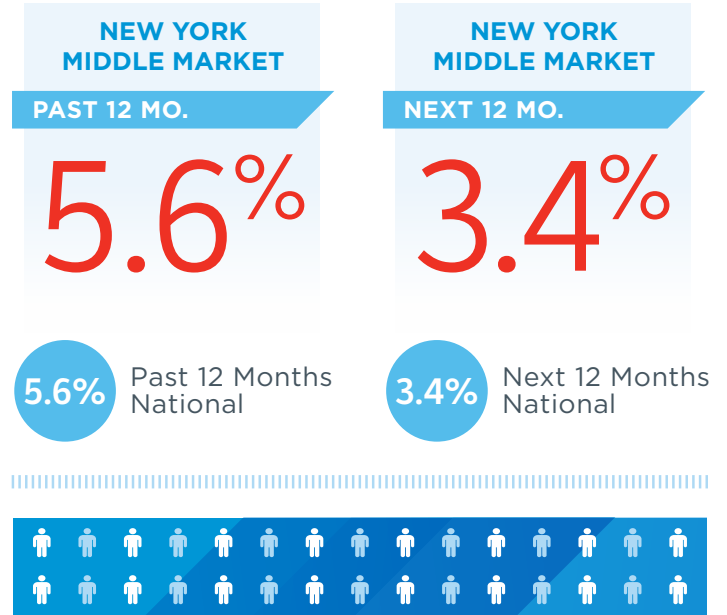


CHUBB®

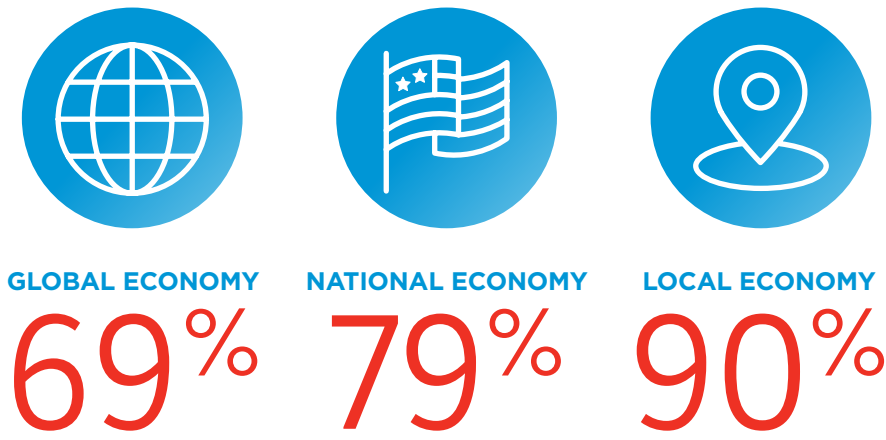
New York Revenue Growth vs. National



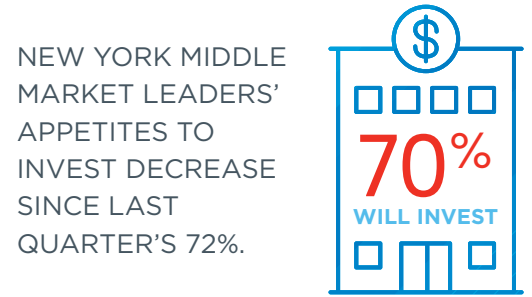
New York Employment Growth vs. National



New York Companies Experience a Confidence Level Similar to National Average



Preparing for Growth Through Capital Investment



VS. NATIONAL MIDDLE MARKET



New York's Middle Market Defined

ANNUAL REVENUE
\$10 MM-\$1B



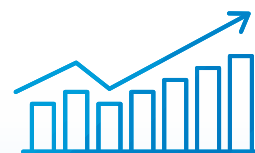
REPRESENTS
0.9%
OF ALL NEW YORK
COMPANIES

NEARLY
10,200
BUSINESSES



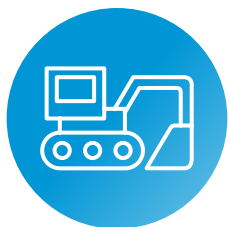
EMPLOYS
31%
OF THE NEW YORK
WORKFORCE

MORE THAN
\$500B
IN ANNUAL REVENUE



GENERATES
19%
OF ALL NEW YORK
BUSINESS REVENUE

New York's Middle Market is Diverse



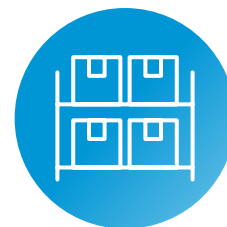
CONSTRUCTION
6.1%



HEALTHCARE
11.6%



RETAIL TRADE
9.1%



WHOLESALE TRADE
13.0%



FINANCE & INSURANCE
8.1%



PROFESSIONAL
SERVICES
9.3%

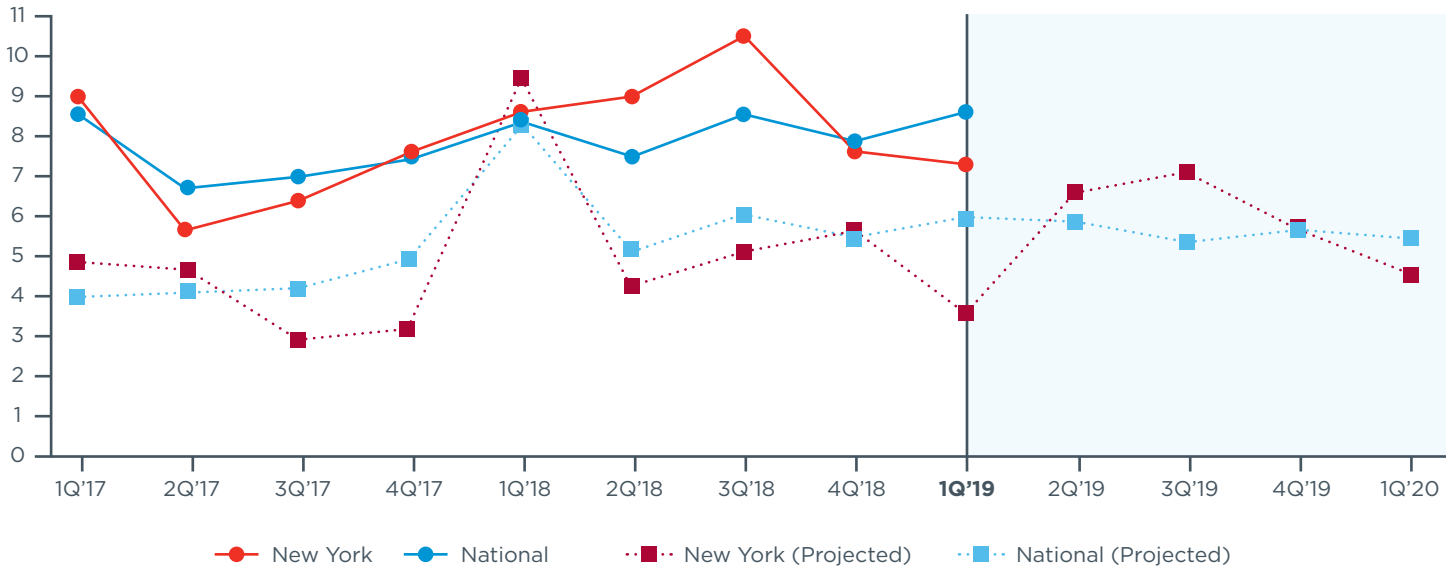


MANUFACTURING
13.3%



TRANSPORTATION
& WAREHOUSING
2.1%

Actual & Projected Revenue Growth



Actual & Projected Employee Growth

