

NATIONAL CENTER FOR THE MIDDLE MARKET

WHOLESALE TRADE

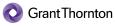
MIDDLE MARKET INDICATOR

4Q 2018



IN COLLABORATION WITH







Wholesale Trade's Revenue Growth vs. National

Wholesale Trade's Employment Growth vs. National



Wholesale Trade's Top Internal Challenges Over The Next 3 Months

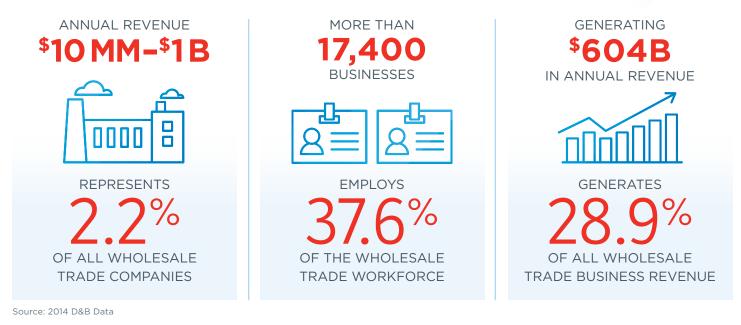
STAFF/EMPLOYEESImage: Construction of the sector of the secto

Preparing for Growth Through Capital Investment

WHOLESALE TRADE BUSINESSES REPORT A DIP IN WILLINGNESS TO INVEST COMPARED TO LAST QUARTER'S REPORTED 73%.



Wholesale Trade's Middle Market Defined



Wholesale Trade's Percentage of Revenues Around the World



Copyright © 2018 The Ohio State University. All rights reserved. This publication provides general information and should not be used or taken as business, financial, tax, accounting, legal, or other advice, or relied upon in substitution for the exercise of your independent judgment. For your specific situation or where otherwise required, expert advice should be sought. The views expressed in this publication reflect those of the authors and contributors, and not necessarily the views of The Ohio State University or any of their affiliates. Although The Ohio State University believes that the information contained in this publication has been obtained from, and is based upon, sources The Ohio State University believes to be reliable. The Ohio State University does not guarantee its accuracy, and it may be incomplete or condensed. The Ohio State University makes no representation or warranties of any kind whatsoever in respect of such information. The Ohio State University accepts no liability of any kind for loss arising from the use of the material presented in this publication.