

OHO MIDDLE MARKET INDICATOR



2Q | 2017

IN COLLABORATION WITH









Ohio Revenue Growth vs. National

5.2%

OHIO MIDDLE
MARKET GROWTH
OVER THE PAST
12 MONTHS



Past 12 Months National 11.8%

OHIO MIDDLE
MARKET GROWTH
OVER THE NEXT
12 MONTHS



Next 12 Months National

Ohio Employment Growth vs. National

4.1%

OHIO MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS



Past 12 Months National 5.2%

OHIO MIDDLE
MARKET GROWTH
OVER THE NEXT
12 MONTHS



Next 12 Months National

Ohio Companies More Confident In Global and Local Economies Than National Average



82%



NATIONAL ECONOMY



89%

Preparing for Growth Through Capital Investment

HALF OF MIDDLE MARKET COMPANIES IN OHIO ARE POISED TO INVEST.



WINDOWS WATER TO SEE THE WATER TO SEE TH

70%

84%

87%

Ohio's Middle Market Defined

\$10 MM-\$1B



REPRESENTS

0.9%

OF ALL OHIO COMPANIES

NEARLY

5,400
BUSINESSES



EMPLOYS

78%

OF THE OHIO WORKFORCE

MORE THAN

\$225 B
IN ANNUAL REVENUE



GENERATES

19%

OF ALL OHIO BUSINESS REVENUE

Ohio's Middle Market is Diverse



CONSTRUCTION

6.8%



HEALTHCARE

10.1%



RETAIL TRADE

10.6%



WHOLESALE TRADE

12.0%



FINANCE & INSURANCE

4.5%



PROFESSIONAL SERVICES

6.1%



MANUFACTURING

23.0%

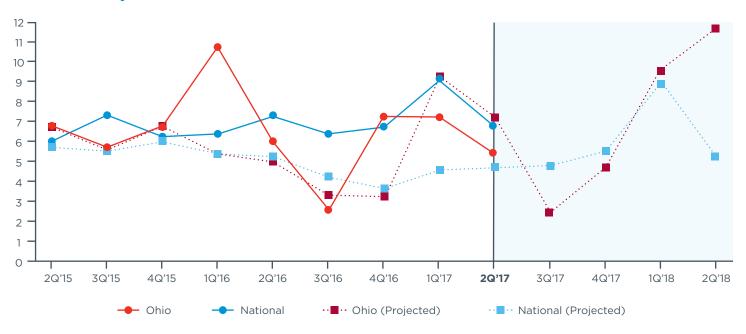


TRANSPORTATION & WAREHOUSING

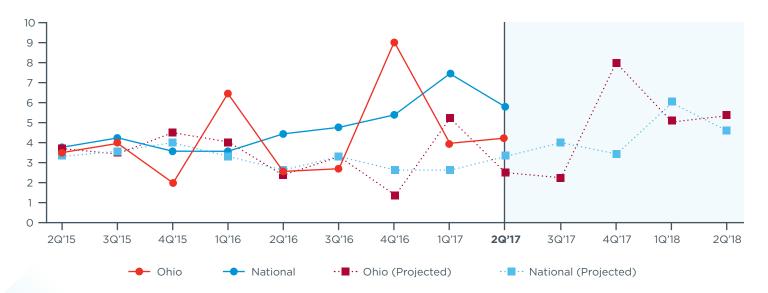
2.7%

2Q | 2017 OHIO MIDDLE MARKET INDICATOR

Actual & Projected Revenue Growth



Actual & Projected Employee Growth



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