

NEW YORK MIDDLE MARKET INDICATOR



1Q | 2017

IN COLLABORATION WITH









New York Revenue Growth vs. National

9.6%

NEW YORK MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS



Past 12 Months National 10.1%

NEW YORK MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS



Next 12 Months National

New York Employment Growth vs. National

11.8%

NEW YORK MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS



Past 12 Months National 6.7%

NEW YORK MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS



Next 12 Months National

New York Companies Less Confident In National Economy Than National Average



SLOBAL ECONOMY



89%



90%

Preparing for Growth Through Capital Investment

MORE THAN HALF OF NEW YORK MIDDLE MARKET COMPANIES ARE POISED TO INVEST.



WINDOWS WATER TO SEE THE WATER TO SEE TH

77%

90%

88%

New York's Middle Market Defined

ANNUAL REVENUE \$10 MM-\$1B



OF ALL NEW YORK

COMPANIES

NEARLY 10,200 **BUSINESSES**



EMPLOYS

OF THE NEW YORK WORKFORCE

MORE THAN \$500B IN ANNUAL REVENUE



GENERATES

OF ALL NEW YORK **BUSINESS REVENUE**

New York's Middle Market is Diverse



CONSTRUCTION



FINANCE & INSURANCE



HEALTHCARE



PROFESSIONAL SERVICES



RETAIL TRADE



MANUFACTURING



WHOLESALE TRADE



TRANSPORTATION & WAREHOUSING

1Q | 2017 NEW YORK MIDDLE MARKET INDICATOR

Actual & Projected Revenue Growth



Actual & Projected Employee Growth



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