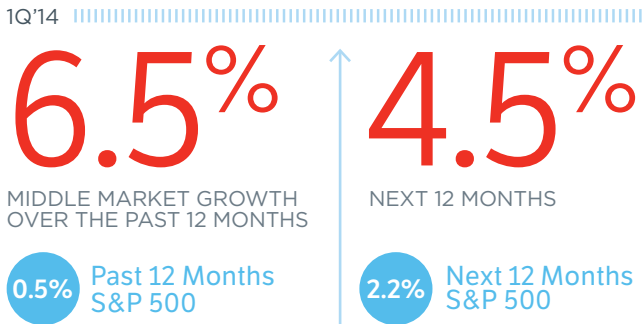


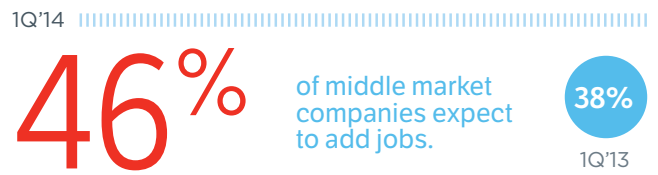
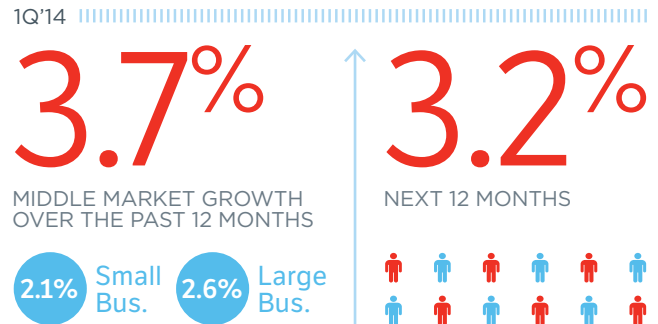
RESURGENCE IN THE MIDDLE MARKET ECONOMY



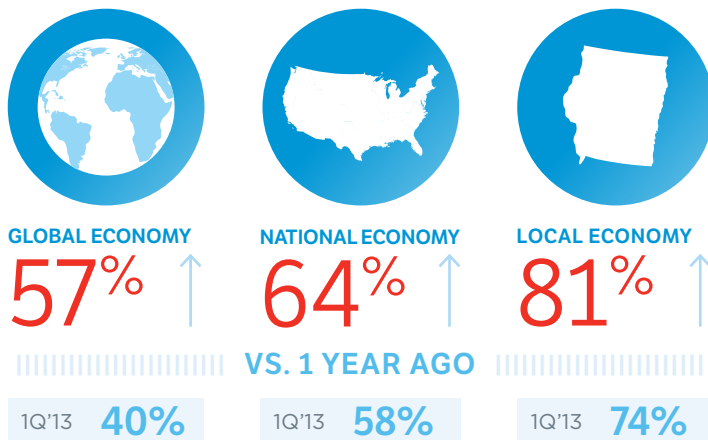
Revenue Growth Outpaces S&P 500



Employment Growth Continues

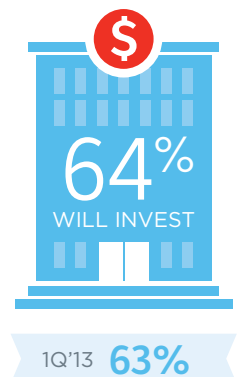


Companies remain confident in the global, U.S. and local economies.



Capital investment plans remain strong.

Middle market companies are sending a strong message that they are poised to invest capital to add jobs, equipment, make acquisitions or train employees.



FOR MORE INFORMATION VISIT MIDDLEMARKETCENTER.ORG

MEET THE MIGHTY MIDDLE MARKET

REPRESENTING

3%

OF ALL U.S. COMPANIES†



1/3

OF ALL U.S. JOBS*



NEARLY

33%

OF PRIVATE SECTOR GDP†



MORE THAN

\$10 TRILLION

IN ANNUAL REVENUE



CONTRIBUTED

1.1+ MILLION

NEW JOBS 2013



U.S. Middle Market Defined

ANNUAL REVENUE

\$10 MM-\$1B



NEARLY

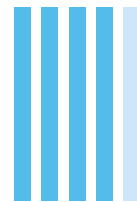
200,000

BUSINESSES*



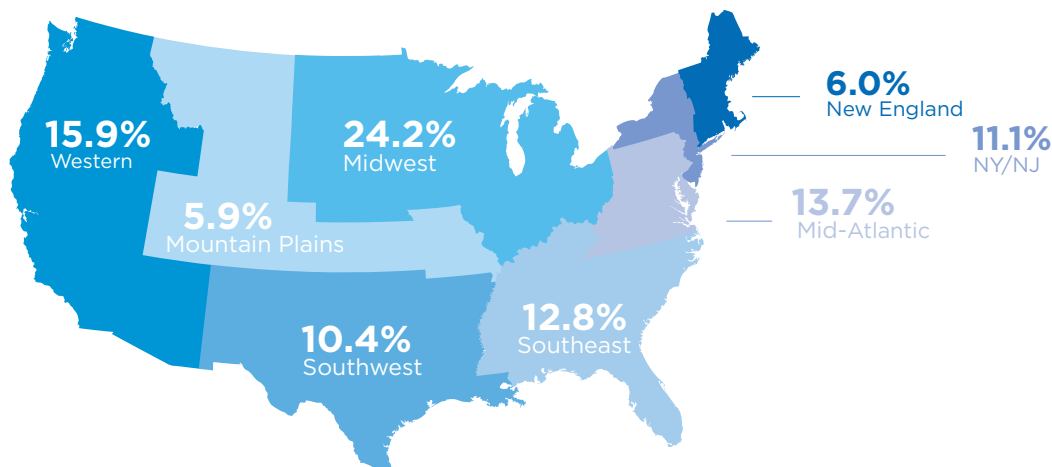
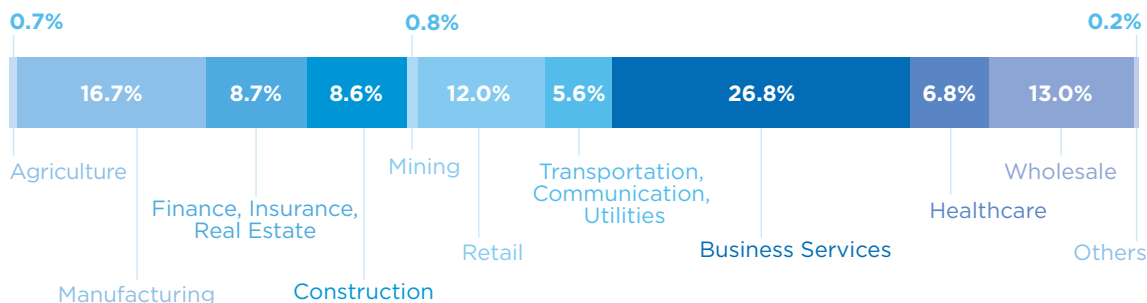
5TH

LARGEST
GLOBAL ECONOMY‡



Diverse

82% of companies are privately held and widely dispersed across all regions and industries*



Resilient

82%

During the financial crisis, big business lost 3.7 million jobs, the middle market added 2.2 million jobs.*

SURVIVORSHIP RATE

70%

of middle market businesses have been in business **20+** YEARS