

OPTIMISM IN THE MIDDLE MARKET



Revenue growth continues.

2Q'13

5.1%

MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

1.2%

S&P 500 PROJECTED GROWTH

2Q'13

65%

of middle market companies anticipate positive gross revenue performance over the next 12 months.

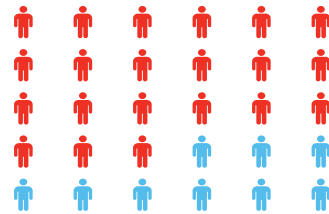
61%
2Q'12

Employment gaining momentum.

Middle market companies are forecasted to generate

70%*

of all new projected jobs this year.



* Source: BLS and MMI data.

2.5%

MIDDLE MARKET EMPLOYMENT GROWTH OVER THE NEXT 12 MONTHS

43%

of middle market companies adding jobs.

Companies are becoming more confident in the global, U.S. and local economies.



GLOBAL ECONOMY

48%



NATIONAL ECONOMY

64%



LOCAL ECONOMY

79%

VS. 1 YEAR AGO

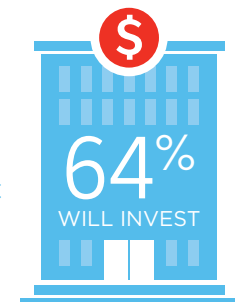
2Q'12 **22%**

2Q'12 **50%**

2Q'12 **67%**

Capital investment poised to surge.

Middle market companies are sending a strong message that they are poised to invest capital to add jobs, equipment, make acquisitions or train employees.



2Q'12 **51%**

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